



# Meet Arizona Agriculture's Women in Agriculture

By Julie Murphree, Arizona Farm Bureau Communication Director and Organization Director

Women as the primary owner/operator in agriculture are the fastest-growing demographic segment, according to the United States Department of Agriculture, (USDA). In Arizona, we really have the numbers to prove it.

### Here are some quick points from USDA's Census of Agriculture, Arizona statistics:

Considering the number of all women operators (not just as principal operators), Apache and Navajo counties rank #1 and #2 nationally with 4,498 and 3,152 women operators, according to the 2012 USDA Census of Agriculture (the latest available census, done every 5 years). Coconino County is #15 with 1,921 and Maricopa County is ranked #21 with 1,637 women operators.

Even in our largest Arizona County, Maricopa, 30% of the farms have women as principal operators.

- 50% of Apache County farms have Women as Principal Operators (2,806).
- 57% of Navajo County farms have Women as Principal Operators (1,791).
- 50% of Coconino County farms have Women as Principal Operators (1,127)
- 30% of Maricopa farms have Women as Principal Operators (747)
- 13.7% US farms have Women as Principal Operators

Mohave, Pima and Yavapai counties are further down in the rankings for the number of women operators, but still 30%, 36% and 28% of all farms in those counties, respectively, have Women as Principal Operators.

Besides the diversity of principal operators, a diversity of the type of agriculture is also evident.

- 34% of the farms with Women as principal operators are goat or sheep farms.
- 28% of the farms with Women as principal operators are aquaculture or other types of animal farms (horses, alpacas, llamas, deer, elk, rabbits, etc).
- 17% of the farms with Women as principal operators are beef cattle type farms (not a feedlot or dairy).

While this breakout of numbers don't distinguish which farms are coming from tribal lands, it's easy to see what one might call the "Native American" effect. In some tribes, the matriarchal culture clearly identifies women as primary owners of a self-sustaining or subsistence farm and this would be heavily weighted in the counties where tribal lands exist, as certain counties in Arizona represent broad tracts of tribal lands.

### Our Arizona Farm Bureau Agriculture Profiles

So, in the meantime, we have some specific farms we've profiled where women own, are partnered and run the farm. The list follows.

1. The Jean and Ferrell Anderson Family (Equine)
2. Predmore Family (Wine grapes)
3. Crystal Killian (Sheep Shearer)
4. Jana Anderson (Various crops)
5. Christine Roth (Equine)
6. Statler Family (summer vegetables & floral farming)
7. Wendy Cavalliere (cattle)

See **WOMEN IN AGRICULTURE** page 2

## Ways to Save on Family Fun

By Peggy Jo Goodfellow, Arizona Farm Bureau Marketing Manager

Baby it's cool outside! It's the most refreshing time of the year in Arizona. Whether you're staying in or heading out, your Arizona Farm Bureau membership can save you money on some of your favorite activities.

**Go to the Movies:** Catch the latest blockbuster movie at Harkins Theatres and save up to \$3 per ticket when you purchase a 10-count pack of tickets through Farm Bureau.



**Day trip delights:** There is nothing better than enjoying the great outdoors. Visit one of a variety of Agri-tainment farms from [fillyourplate.org](http://fillyourplate.org). or enjoy a local Farmers' Market If you prefer to sit back, relax and enjoy the scenery, take a ride on Verde Canyon Railroad and save 10% on train tickets. Also, check out our Arizona wineries. Go to [arizonawine.org](http://arizonawine.org)

See **FAMILY FUN** page 3

ISSUE



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FARM TO FOOTBALL - Page 2







# From Farm to Football is in the Final Quarter

By Katie Aikins, Arizona Farm Bureau Director of Education



From Farm to Football, a partnership between Hickman's Family Farms and the Arizona Cardinals, has been facilitated by the Arizona Farm Bureau Ag in the Classroom since October. This educational program allowed students across the state to pen pal with Arizona farmers and ranchers to learn more about where their food comes from. In addition, over 17,600 students from 579 classrooms heard from Arizona's Cardinals Running Back, David Johnson, and learned

how agriculture plays a role in his life on and off the field. To see the David Johnson videos and learn more about the program, visit us on the web at [www.azfb.org](http://www.azfb.org) and click on the tractor and books logo!

In addition to pen paling and videos, classrooms also participated in the From Farm to Football Harvest For All Penny Drive. This program allowed students to raise money for their local food bank while competing to earn a class event with the Arizona Cardinals, Hickman's Family Farms and the Ag in the Classroom Program. The program raised nearly \$4,600. The winning classroom will be announced on January 10th. ■

## Farmer's Salad

- 1 package (4oz) salad of your choice
- 1 apple asian pear (diced)
- 1/2 cup pecan or walnuts, chopped
- 1 cup dried cranberries
- 1/2 cup feta cheese, crumbled

### Poppy Seed Dressing

- 1/3 cup honey
- 1/3 cup vinegar
- 2 tsp mustard
- 1 tbsp yellow onion, chopped
- 1 cup vegetable oil
- 1tbsp poppy seeds
- salt and pepper to taste



### Directions

Directions for Salad: Place greens into a large salad bowl. Add the diced Asian pear, nuts, dried cranberries and cheese. Drizzle salad with desired amount of dressing.

Poppy Seed Dressing Directions: Add all ingredients in a blender or food mini prep and mix until well blended. Can be made the day before. ■

*Provided by: Mary Jean Klingenberg Farm Family Cookbook, Farmer in Yuma AZ (Also Featured by Jan D'Atri).*

## Women in Agriculture Continued from page 1

8. Terisha Driggs (Cattle and crops)
9. Marguerite Tan (Agribusiness)
10. Gasho Family (ranching)
11. Creech Family (direct-to-market farming, retail farmer)
12. Mortimer Family (direct-to-market farm, cattle, plant nursery)

One of the most fascinating stories about her farming efforts as a principal owner of her own urban farm is Jana Anderson. Janna Anderson's full story can be found in the November/December issue of Arizona Agriculture in the article titled, "A Conversation with a Beginner Farmer: Janna Anderson." She is listed in the group above, number 4.

To read these farm family stories online, go to [azfb.org](http://azfb.org). ■



### Our Websites are Mobile Friendly!

Both [azfb.org](http://azfb.org) and [fillyourplate.org](http://fillyourplate.org) are mobile friendly



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(480) 635-3609

Arizona Agriculture is published 9 months, plus two special editions annually, (ISSN 0274-7014) by the Arizona Farm Bureau Federation...325 S Higley Rd., Suite 210 Gilbert, AZ 85296  
Periodicals postage paid in Higley, Arizona and additional mailing offices.  
POSTMASTER: Send address changes to **Arizona Agriculture**, 325 S Higley Rd, Suite 210, Gilbert AZ 85296-4770. Subscription amount is included in annual dues.





## We've Got Another Way for you to Meet Arizona Farmers and Ranchers

By Peggy Jo Goodfellow, Arizona Farm Bureau Marketing Manager

A unique member benefit to Farm Bureau members is Fence Line, an Arizona Agriculturalist Speakers' Bureau aimed at educating you and me about Arizona agriculture and locally grown food.



It's reassuring to me that these farmers and ranchers are ready to share their story and their passion for agriculture. Thomas Edison said, "The three great essentials to achieve anything worthwhile are, first, hard work; second, stick-to-itiveness; third, common sense." This truism is lived out daily with our Arizona farmers and ranchers. Having personally met so many of them, I can share firsthand that they exemplify Edison's insights.

Plus, I love to eat! So knowing that there are 4 and 5 generations of farmer and rancher families here in Arizona that work hard

See **Meet** page 5

## Tax Time Tidbits: Remember the Basics

Having the right information at hand is half the battle when doing your taxes. Whether you are completing your taxes or having them prepared below is your checklist to double check.

- Your social security number
- Your Spouse's full name and social security number
- Dates of birth and social security numbers of your children
- Childcare records (including the provider's ID number) if applicable
- Forms 1098-T and 1098-E, if you have them
- Forms W-2
- Interest, dividend income
- IRA –amount contributed for 2016
- State tax refund (1099-G)
- Forms 1098 or other mortgage statements
- Amount of state/local income tax paid
- Amount paid for preparation of your 2015 tax return
- Amounts donated to houses of worship, schools, and charitable organizations, plus records of any non-cash donations and volunteer miles driven ■



**New Benefit for Farm Bureau Members**

Homes Direct offers a special incentive discount buying program to Farm Bureau members.

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**Family Fun** *Continued from page 1*  
to see what's available.

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Cut-down on the amount of wear and tear on your personal vehicle and rent a car with Avis, Enterprise, Alamo, Budget or National and save up to 20%.

**Try a Stay-cation:** Surprise your loved one and treat yourself to a one or two night stay at a local Choice Hotel or one of the Wyndham Hotels and Resorts and save 20%.

For more information on our member benefits including local benefits, go to Arizona Farm Bureau's member benefits page at [azfb.org](http://azfb.org). Or, download the FB Benefits app to your smart phone for easy, everyday access to your benefits. ■





# Arizona Agriculture's CHOICES

## Three NEW Benefits for 2017

### Budget.

Farm Bureau members save up to 25 percent off Budget base rates with your Budget Customer discount (BCD) number Y775703.

To use the online reservation form, you'll need:

- Your three-character airport code or your desired pick up city and state/zip code
- Rental dates
- Desired pickup times
- AWD number: Y775703

Visit [budget/azfb](http://budget/azfb) or call 1-800-527-0700 to make a reservation.



Farm Bureau members save 15% off swimwear for the entire family, year around! As Arizona's largest swim specialty store, members can browse through a selection of over 10,000 pieces. They carry specialized sizes, athleisure and suit alterations. Show your membership

card and begin saving today.

Visit [exquisiteswimwear.com](http://exquisiteswimwear.com) or call 623-581-7428.



Homes Direct offers a special incentive discount home buying program to Arizona Farm Bureau members

- \$7,500 off any Triple Section Home
- \$5,000 off any Double Section Home
- \$2,000 off any Single Section Home

#### Program eligibility guidelines:

- Members must have been a dues paying member for a minimum of 30 days.
- Discount will be taken off the purchase price...not paid to the Farm Bureau member.
- At the time of purchase, present a verification certificate and membership card to the dealer. Call 480-635-3609 or email [peggy-jogoodfellow@azfb.org](mailto:peggy-jogoodfellow@azfb.org) for a certificate.

To learn more and take a virtual tour go to: <http://marketing.championhomes.com/homesdirectchandler-farmbureau>. ■

## Great Benefits for Farm Bureau Members

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**SAVE on discount tickets**  
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### Entertainment



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## Meet *Continued from page 3*

to produce the foods I love, makes me feel good about what I feed my family.

Some topics we cover:

- Agriculture is Everyone's Bread and Butter
- The GMO Debate: Why we need biotech in Agriculture!
- Water in Agriculture in Arizona
- Arizona Agriculture: Our \$17 billion industry

Farmers and ranchers are ready to share their passion and their knowledge about agriculture. You will...

- Enjoy a face-to-face presentation from a farmer or rancher from your area.
- Learn about agriculture and dispel any concerns you may have about how your food is grown.
- Hear from speakers that work in some form of agriculture everyday so they have first hand knowledge of their topic.

Each of these speakers represents one or more of the top 16 agricultural commodities grown in Arizona. Speakers are selected for their knowledge, experience and desire to talk with you about agriculture.

And it's FREE! If the meeting includes a meal, we ask that you feed the speaker.

For more information, contact Peggy Jo Goodfellow at 480.635.3609 or 480-390-6708. ■

## Super sure you have the right insurance in place?

Make sure with a **SUPERCHECK**.



Your Farm Bureau agent can help you uncover any new gaps in your coverage, so you can be super sure you're protected – ahead of time.

Call your agent or visit [FBFS.com/GoSuperCheck](http://FBFS.com/GoSuperCheck)



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Enterprise: Save on everyday low rates  
National: Save up to 20%  
Alamo: Save up to 20%  
[azfb.org](http://azfb.org)  
click on member benefits





## Membership Matters Monday

By Peggy Jo Goodfellow, Arizona Farm Bureau Marketing Manager



Every Monday is “Membership Matters Monday” on “The Voice” blog where a new article is posted about a Farm Bureau Member Benefit. In November we ran a series of articles

showing members how to find and use their benefits by category. Here’s a look at the Dining category, first in the series. There are 32 restaurants statewide listed on your FB Benefits App.

### Dining Benefits

Wild Women Saloon and Grill	Overgaard
Artisan’s Kitchen	Flagstaff
The Pizza Guy	Flagstaff
Alberto’s Mexican Food	Payson
El Rancho Restaurant	Payson
Tiny’s Restaurant	Payson
Denny’s	Chandler (2 locations)
Denny’s	Gilbert
Saffron Indian Bistro	Glendale
Betito’s	Gilbert
Swirl it	Gilbert
California Pizza Ktichen	Mesa
Taco Del Mar	Mesa
Mariscos Ensenada	Phoenix (2 locations)
Firehouse Coffee	Bullhead City
Cha-bones Restaurant	Lake Havasu City
Flame Broiler	Lake Havasu City
Java Rush	Lake Havasu City
Keva Juice	Lake Havasu City
Blackbridge Brewery	Kingman
La Palma Restaurant	Kingman
The Phoenix Grill	Kingman
Dickey’s Barbecue Pit	Tucson
Panarelli’s Italian Subs	Lake Havasu City
Rebel Barbeque	Lake Havasu City
The Brew Shack	Lake Havasu City
Tri M Mini Mart	Lake Havasu City
Ranchero’s Rodeo Restaurant	Buckeye
Harris’ Smokehouse Mobile BBQ	Peoria
Culver’s of Verrado & Avondale	Avondale and Buckeye

Farm Bureau members have over 250 statewide and local benefits available to them. All local benefits are listed by county and by category on [www.azfb.org](http://www.azfb.org) and the FB Benefits app. Yes, we have an App for that. ■

## Great Savings on Prescriptions for the Entire Family

By Peggy Jo Goodfellow, Arizona Farm Bureau Marketing Manager

I always enjoy talking with our farm and ranch leaders from across the state to catch up on family news and what’s happening in their county. Lindsey Statler, Yavapai County farmer told me a great story about how she received a nice surprise at her local pharmacy.

“Back in December, we had been to the doctor earlier in the day and were final- heading back to town to pick up a pre- scription for one of the kids,” Statler said. “As an after thought I picked up our Farm Bureau Prescription Discount card off the table on the way out the door.”



The pharmacist told her the prescription would cost \$125. She presented their Farm Bureau Prescription card asking if the pharmacy recognized the discount program. The pharmacist checked and then said, “The cost of your prescription is \$25.” A \$100 savings!

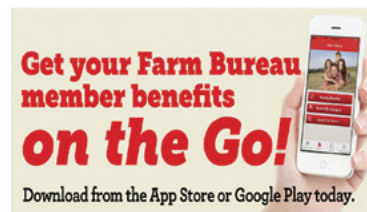
“Since that time, we have saved on various other prescriptions,” Statler said. “Not \$100 each time...but a \$5 or \$10 savings each time really adds up to big savings for our family,”

Farm Bureau members can login and download FREE savings cards anytime at [www.azfb.org](http://www.azfb.org). Participating pharmacies include: CVS/pharmacy, Safeway, Vons, Longs Drug Store, Raley’s Pharmacy, Pavilions, Target Pharmacy, Sav-On Pharmacy, Walgreens, and K-Mart Pharmacy, as well as thousands of independent pharmacies. ■

**Editor’s note:** For more information on our member benefits including our regional benefits go to Arizona Farm Bureau’s member benefits page online. Or, download the Member Benefits app (FB Benefits) to your smart phone for easy, everyday access to your benefits.

### Discount Partners in your Area

Your Farm Bureau membership can save you up to 15% off hair- cuts, auto repair, restaurants, carpet cleaning and more at one of the local and regional benefit loca- tions.



Log on at [azfb.org](http://azfb.org), click on member benefits then “Lo- cal/Regional Benefits.” These discount partners are listed by county and are provided by businesses that do not offer

one of our statewide benefits. These discounts come from a local business near you...one you may be using everyday.

Don’t forget to check your FB Benefit app for all your member benefits. ■





# Insurance Cards are on the Mobile App

Great news! The member benefits mobile app has been updated to include insurance cards! It was approved and released to the app stores on November 11<sup>th</sup>. Be sure to update your Farm Bureau member benefits app to view your insurance cards. Please pass this information along to the rest of your family. ■



### United States Postal Service

Statement of Ownership, Management, and Circulation

1. Publication Title: Arizona Agriculture's CHOICES
2. Publication Number: 0274-7014
3. Filing Date: 10-1-16
4. Issue Frequency: 2 special editions annually- January, May and September
5. Number of Issues Published Annually: 2
6. Annual Subscription Price: \$50.00
7. Complete Mailing Address of Known Office of Publication: Arizona Farm Bureau Federation 325 S. Higley Rd Suite 210, Gilbert, AZ 85296
8. Complete Mailing Address of Headquarters or General Business Office of Publisher: Arizona Farm Bureau Federation 325 S Higley Rd, Suite 210, Gilbert, AZ 85296
9. Full Names and Complete Mailing Addresses of Publisher, Editor, and Managing Editor  
 Publisher: Jim Klinker 325 S Higley Rd, Suite 210, Gilbert, AZ 85296  
 Editor: Julie Murphree 325 S Higley Rd, Suite 210, Gilbert, AZ 85296  
 Managing Editor: Peggy Jo Goodfellow 325 S Higley Rd, Suite 210, Gilbert, AZ 85296
10. Owner: Arizona Farm Bureau Federation 325 S Higley Rd, Suite 210, Gilbert, AZ 85296
11. Known Bondholders, Mortgagees, and Other Security Holders Owning or Holding 1 Percent or More of Total Amount of Bonds, Mortgages, or Other Securities: None
12. Tax Status: The purpose, function, and nonprofit status of this organization and the exempt status for federal income tax purposes has not changed during preceding 12 months
13. Publication Title: Arizona Agriculture's CHOICES
14. Issue Date for Circulation Data: 9-16-16
15. Extent and Nature of Circulation: Agriculture industry news and benefits of membership
  - a. Total Number of Copies (Net press run): Average No. Copies Each Issue During Preceding 12 Months — 21,525; No. Copies of Single Issue Published Nearest to Filing Date — 21,525.
  - b. Paid and/or Requested Circulation:
    - i. Paid/Requested Outside-County Mail Subscriptions Stated on Form 3541. (Include advertiser's proof and exchange copies): Average No. Copies Each Issue During Preceding 12 Months — 21,110; No. Copies of Single Issue Published Nearest to Filing Date — 20,825.
    - ii. Paid In-County Subscriptions Stated on Form 3541 (Include advertiser's proof and exchange copies): Average No. Copies Each Issue During Preceding 12 Months — 0; No. Copies of Single Issue Published Nearest to Filing Date — 0.
    - iii. Sales Through Dealers and Carriers, Street Vendors, Counter Sales, and Other Non-USPS Paid Distribution: Average No. Copies Each Issue During Preceding 12 Months — 0; No. Copies of Single Issue Published Nearest to Filing Date — 0.
    - iv. Other Classes Mailed Through the USPS: Average No. Copies Each Issue During Preceding 12 Months — 0; No. Copies of Single Issue Published Nearest to Filing Date — 0.
  - c. Total Paid and/or Requested Circulation [Sum of 15b. (1), (2), (3) and (4)]: Average No. Copies Each Issue During Preceding 12 Months — 21,110; No. Copies of Single Issue Published Nearest to Filing Date — 20,825.
  - d. Free Distribution by Mail (Samples, complimentary, and other free)
    - i. Outside-County as stated on Form 3541: Average No. Copies Each Issue During Preceding 12 Months — 0; No. Copies of Single Issue Published Nearest to Filing Date — 0.
    - ii. In-County as Stated on Form 3541: Average No. Copies Each Issue During Preceding 12 Months — 0; No. Copies of Single Issue Published Nearest to Filing Date — 0.
    - iii. Other Classes Mailed Through the USPS: Average No. Copies Each Issue During Preceding 12 Months — 150 No. Copies of Single Issue Published Nearest to Filing Date — 150.
    - iv. Free or Nominal rate distribution outside the mail: Average No. Copies Each Issue During Preceding 12 months — 0; Copies of Single Issue Published Nearest to Filing Date — 0.
  - e. Free Distribution Outside the Mail (Carriers or other means): Average No. Copies Each Issue During Preceding 12 Months — 150; No. Copies of Single Issue Published Nearest to Filing Date — 150.
  - f. Total Free Distribution (Sum of 15c and 15e): Average No. Copies Each Issue During Preceding 12 Months — 21,260; No. Copies of Single Issue Published Nearest to Filing Date — 20,975.
  - g. Copies not distributed: Average No. Copies Each Issue During Preceding 12 Months — 35; No. Copies of Single Issue Published Nearest to Filing Date — 35.
  - h. Total (Sum of 15f and g.): Average No. Copies Each Issue During Preceding 12 Months — 21,295; No. Copies of Single Issue Published Nearest to Filing Date — 21,010
  - i. Percent Paid and/or Requested Circulation (15c. divided by 15g. times 100): Average No. Copies Each Issue During Preceding 12 Months — 99%; No. Copies of Single Issue Published Nearest to Filing Date — 99%.
16. Publication of Statement of Ownership: Publication Required. Will be printed in the January 16, 2017 issue of this publication.
17. Signature and Title of Editor, Publisher, Business Manager, or Owner: Date 9-29-2016

I certify that all information furnished on this form is true and complete. I understand that anyone who furnishes false or misleading information on this form or who omits material or information requested on the form may be subject to criminal sanctions (including fines and imprisonment) and/or civil sanctions (including civil penalties).





**Arizona Farm Bureau**  
325 S. Higley Rd., Suite 210, Gilbert, AZ 85296-4770

Periodicals

**ISSUE**  
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Go to [azfb.org](http://azfb.org)



*Arizona Agriculture's*  
**CHOICES**

**The Faces of Arizona Agriculture**

Maricopa County Agribusiness professional Katie Hanger

- Single
- Grew up in a generational dairy farm family
- Bachelors and masters from Oklahoma State U.
- Assistant Vice President, loan officer Farm Credit Services SW
- Former business analyst for National Beef Packing Company
- Arizona National Livestock Show Junior Cattle Superintendent
- Arizona Young Farmer & Rancher member
- National Discussion Meet Competitor

